

Our New Intercom National Marketing & Development Manager – John Varthalis



We warmly welcome John Varthalis to Seadan Security & Electronics. John Varthalis joins Seadan in Melbourne as National Marketing & Development Manager - Intercom Division.

He is a highly motivated sales management professional with many years experience in sales, marketing, key account management, business development and leading dynamic sales teams. He has worked in the Audio Visual, Communication, Digital Signage,

Electrical, Electronics, and Elevator Industries. He has a proven track record of exceptional sales results, developing new business and motivating sales people to consistently exceed targets.

Elegant Italian Intercoms hits Australian Doors

European stylishness and innovation is being installed at door entrances across Australia using classy Italian made Elvox Video Door Entry Systems.

Due Fili Plus by Elvox is the latest innovative technology for video and audio door entry systems. It provides efficient, high-performance communication for up to 6,400 units at distances of up to 1,200m. It's simplicity in its ease of use, programming and expansion is its most powerful feature.



Thanks to the new expansion intercom interface, installations have never been easier and cost effective for any building design. From single units to large residential complexes, Due Fili Plus ensures perfect connections between all the non-polarized devices.

The uniqueness of Due Fili Plus is that it carries not only data, voice, and video, but also power over a pair of cables - making it unique in the intercom world. The practicality of Due Fili Plus resolves all major cabling issues as it eliminates the normal mass of cabling and confusion when it comes to installation of large intercom systems.

Supreme architectural design means Due Fili Plus can be installed for both modern buildings and for retrofits with front door stations and handsets. This opens up a specific niche market of easy wiring systems, bringing technology to the forefront.